

ESI has been in business since 1982 evolving with the energy industry; over time our name has proven itself! Our experience allows us to provide the lowest cost options and recommendations to reduce your annual energy costs. We work with you when market conditions are favorable to provide maximum savings over the life of your contract. Our diversified menu of services allows us to be "your one stop energy shop".

ESI is a licensed supplier in the Commonwealth of Pennsylvania providing both natural gas (License A-125064) and electricity (A-110169). We match your energy needs to a specific supplier by consulting with YOU; acting as an extension of your staff we are committed to providing excellent service at a low cost. We become your liaison between both the utility and supplier.

Natural Gas

Natural gas undergoes many processes before the actual commodity is delivered to Industrial, Commercial, and Residential end-users. Each step from exploration to the delivery process plays a role in the final price and is impacted by many factors such as regulatory issues, weather extremes, not to mention political and economic factors.

Where possible, our approach is to eliminate the normal constraints associated with shipping natural gas over long distances. To accomplish this we match our customer's needs with secure reliable local production. Our approach results in long-term budget stability for our clients.

Electricity

Prior to deregulation, the local utility owned and operated all aspects of power generation and distribution. Deregulation forces utilities, by law, to allow Licensed Suppliers to provide power to the utility's distribution system, creating competition in the marketplace. This allows us to match our clients with a supplier providing electricity at a lower cost than the utility resulting in long-term budget stability for our clients.

Demand Response

Demand Response programs provide actual cash payments for reducing load when and if the electric grid is stressed. These programs were originally designed for large industrial users. However, due to their success, ESI has introduced the concept to smaller commercial properties allowing them to participate. ESI will review your facilities to determine if they qualify for the Demand Response program, design a Curtailment Strategy, calculate your payments for participation and manage the enrollment process.

Consulting

Avoid getting mixed signals from natural gas and electric utilities that have a vested interest in obtaining your business. When it comes to energy matters you cannot afford to guess or assume. ESI has the knowledge and experience to assist you in selecting the most economical utility and/or fuel source to service new or existing facilities.

To receive a no cost review of your energy costs, please forward monthly consumption data covering the past twelve months plus a complete copy (all pages) of all natural gas and electric bills. If consumption data is not available, contact our staff and they will provide the appropriate "Letter of Authorization" for you to sign. This will allow the utility to release the data to ESI. Our staff will review and analyze the data and report back to you in a timely manner.